

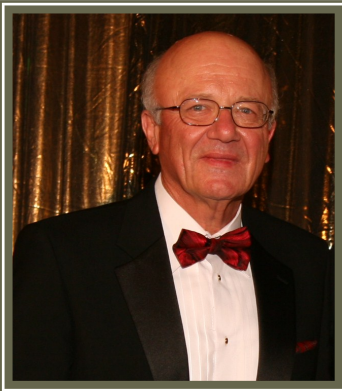


# THE U.S. SECURITY POST

U.S. SECURITY ASSOCIATES, INC. DECEMBER 2010



## USA Announces Retirement - Al Sarnese



After 49 highly successful years in the security business, the last fourteen of which were with U.S. Security Associates, Al Sarnese has decided to take a well-deserved retirement. Al has produced excellent results and made many important contributions to the company since he joined USA as a Business Unit President in 1996. We will miss his expertise and experience (wisdom of the "Godfather").

Please join me in thanking Al for his major contribution to the company and wishing him well on his retirement.

-Chuck Schneider, President and CEO,  
U.S. Security Associates, Inc.

"Having reported to Al for 20 plus years, you probably know there are many stories that can be told in a publication, but what I found most interesting in Al was his ability as a story teller, especially in the Security Guard Industry.

Al's story always started, "When I was a Guard" in Pittsburgh and then the story quickly moved to a Branch Manager Position and how he handled that position letting you know about Sales, Operation Problem Solving and any other topic that may be on his desk at that time. In Al's stories you almost believed the 1970's way was the best way and I always felt very good because I knew the conclusion would be like the best movie you ever saw with a very positive ending.

Sometimes when I am in a situation, I reach back and say how would Al have handled this or I refer to one of his stories for a decision, which has always proved to be a positive solution.

Remembering he was the boss of all bosses and it was his stories and I am sad to say that I will miss them and certainly will miss him in his role. You always know these days will come and I am happy for him and Carol, but also sad that hearing the stories has come to an end.

49 years in our industry is proof positive of his abilities!"

-Bobby Eddins, Vice President, U.S. Security Associates, Inc.

### Al's TENURE WITHIN THE SECURITY INDUSTRY:

U.S. SECURITY ASSOCIATES, INC.  
Business Unit President 1996 – 2010

### SECURITY-RELATED EXPERIENCE:

BORG-WARNER SECURITY  
President South East Business Unit 1990 – 1996

GLOBE SECURITY  
President 1988 – 1990

SOUTHERN SECURITY  
President 1973 - 1988

GLOBE SECURITY  
Branch Manager 1965 – 1973

EQUIFAX  
Insurance investigator 1961 – 1965

AFFILIATIONS: ASIS International



# USA Announces Promotion - Tia M. Johnson-Waller Vice President, General Manager Capital Region Business Unit



Tia Johnson-Waller has been promoted to Business Unit General Manager responsible for the branches in Washington, DC, Maryland and Virginia.

Please join me in congratulating Tia on a well-deserved promotion.

-Chuck Schneider, President and CEO,  
U.S. Security Associates, Inc.

Ms. Johnson-Waller has a professional background that includes over twenty six years of security industry management experience.

Her tenure includes positions of increasing responsibility for such companies as Securitas, Burns International Security Services & Wells Fargo Guard Services. She has served as a Field Service Accounting Manager, Human Resource Manager, BU Controller, VP Controller, Area Vice President as well as Sr. VP of Human Resources.

In 2004, Ms. Johnson-Waller joined US Security Associates as the Quality Assurance Manager. She later assumed the VP of Operations Position for the South Central Business Unit. She has been recently promoted to Vice President, General Manager for the newly formed Capital Region Business Unit. Ms. Johnson-Waller plans on leading her team and proving that U.S. Security Associates, is the best choice for Security.

She attended Essex County College and Rutgers University in Newark, NJ.

Ms. Johnson-Waller has been featured in the Atlanta Business Chronicle for post 9/11 interviews and has participated in the Downtown Atlanta Ambassador programs. She has sponsored various Anti-Terrorism seminars for business leaders in the Atlanta Metro area. She is a Georgia 100 program participant as well as a mentor for this organization. Other affiliations include, The National Association of Female Executives, The American Business Women's Association, The National Association of Professional Women and the American Society for Industrial Security.



# Corporate Security: Security Operations Center

The Security Operations Center (SOC) operates 24 hours a day, seven days a week, to protect Temple-Inland’s employees and business.

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“Our SOC security team does an outstanding job to protect our people and mitigate risks that impact our bottom line, and we continually seek innovative ways to leverage the Center,” said John Rodriguez, Director of Corporate Security. “We will be implementing additional real-time situational awareness information alerts and updates to provide our operations throughout the Company. For example, if a main road is blocked near one of our facilities, the Center can alert the logistics department that can then reroute a shipment to a customer without experiencing a delay.”



Security Operations Center– Austin Texas  
Bill Mack, Marcelo Lopez, Jay Baker and Jason Davis

The SOC is responsible for four main areas: crisis management, fire detection and emergency response, the wood security program, and physical security.

**Crisis Management:** The Center plays a vital role as an emergency management center supporting plants and mill with emergency situations such as severe weather threats. In addition, employees can call the toll-free emergency management number (1-800-555-5656) around the clock to report any incident or issue, as well as to make requests for security support.

**Fire Detection and Emergency Response:** Currently, the Center’s primary purpose is to provide monitoring services for the company. Because fire loss incidents can affect employees and impact business operations at Temple-Inland, the number one priority for the SOC is monitoring 51 sites with fire alarms to protect the safety of our employees and minimize production down-time.

**Wood Security Program:** This program contributes to the business in three main areas:  
 1. Helps ensure wood supplier deliveries are accurate which reduces the risk of fraud  
 2. Reduces on-site labor costs  
 3. Conducts raw material quality control checks on behalf of procurement

The SOC serves as the first line of support to our scaling locations across the country. Using the camera systems and remote computer access, the operators are able to assist employees or drivers in real-time to keep the deliveries and shipments flowing fast.

**Physical Security:** In addition, the SOC manages access control at 28 sites and 76 CCTV (closed-circuit television) systems throughout the company. The SOC’s William Mack and Jason Davis perform equipment repair for these systems, helping to reduce both costs and downtime.

Austin, TX

“THE BEST IN THE BUSINESS”



# Transportation Security Administration

U.S. Department of Homeland Security  
Transportation Security Administration  
4200 Genesee Street  
Buffalo, New York 14225  
Phone: 716-635-1200  
Fax: 716-633-7596

November 30th, 2010

Andi Chella, District Manager  
U.S. Security Associates, INC  
625 Delaware Ave, Suite 200  
Buffalo, NY 14202

Subject: See Something, Say Something

I wish to take this opportunity to recognize your employees Tyler Mims, Richard Grissett and Tyrone Bell.

During our visits your personnel assume a very important role when they quickly questioned our presence in the area. The contributions that your employees put forth demonstrate their ability to be vigilant at a critical time, and at a moment's notice. These are certainly exceptional individual efforts by all three employees which we feel should be recognized. We feel it is of equal importance that we bring this to your attention, and that you are involved in the recognition of the performance of your employees.

We would like to thank you and your employees for your commitment to TSA's mission. Your dedication has been recognized by TSA Buffalo staff and your fellow colleagues.

Sincerely,

A handwritten signature in black ink, appearing to read "Derek DePietro".

Derek "Rick" DePietro  
Federal Security Director  
US Dept of Homeland Security- TSA

A handwritten signature in black ink, appearing to read "Tim Stutz".

Tim Stutz  
Transportation Security Inspector- Surface  
US Dept of Homeland Security- TSA

# AT EXXONMOBIL JOLIET SAFETY IS OUR #1 VALUE

On August 7<sup>th</sup> the ExxonMobil Joliet Refinery achieved our first refinery wide milestone of the year, One year injury free for all contractors and employees ensuring that every one of our co-workers returned home to their families safe and sound! Not only is this a great accomplishment but it has demonstrated the Joliet vision of “Nobody gets hurt”.

On August 31<sup>st</sup> the Joliet refinery ventured into new territory of 389 days of injury free performance breaking the best ever streak of 388 days of injury free work established in 2006-07. On September 1, the Joliet refinery achieved something no other ExxonMobil site in the US has ever been able to do... 12 calendar months of injury free performance. Upon reaching this milestone the refinery rewarded each employee and contractor with a catered lunch and a winter jacket commemorating this milestone.

On September 29<sup>th</sup> the USSA staff in Joliet achieved 2 calendar years injury free. In recognition of this achievement all officers received a polo shirt commemorating this feat.

Joliet’s key to success....

Take care of yourself (Hazard recognition and personal commitment to reducing risk)

Take care of your coworker (Be willing to intervene and be intervened with)

Then take care of business (Safety is Job 1) and the #1 value

ExxonMobil Site Security Contact John Hale congratulating Site Manager Perry Plarski with a polo shirt as “Partners in Safety”.  
Joliet, IL



L to R Tim Manning, ExxonMobil National Accounts Manager, John Hale, ExxonMobil Site Security Contact, Perry Plarski, USSA Site Manager, ExxonMobil Joliet Refinery, Brian Piotrowicz, USSA IL Regional Manager



Captain Marcial Martinez (L)  
Nestor Blanco, Property Manager  
Horizons West (R)

Thursday, 12/16/10 on or about 12:30 P.M. the M.D. Police conducted an undercover sting arresting several juveniles at the North gate entrance for sell and distribution of heroin.

Some of them had relatives and/or girl friends living in the association. Today, Friday, 12/17/10 on or about 10:00 A.M. the same team of undercover police officers busted in an apartment of building II making several arrests and finding some stolen properties. The credit should go to Security Supervisor Marcial Martinez who has diligently monitored this group of juvenile activities for a long time. Like I have told you in the past a lot of vandalism and criminal activities in the association do not go unnoticed.

Presently we have some youth engaging in other activities such as graffiti, damaging hall ways lights, rails, and discharging fire extinguishers but eventually they will get caught and either evicted, pay for the damage and/or be arrested.

This is an on going problem in society do not discourage it is not just Horizons West. Happy holidays.

-Miami Dade, FL

# Attention to Detail

This Letter of Appreciation is being submitted to the management of U. S. Security Associates to document the outstanding actions of U.S. Security Associates, Security Officer Dante Wesley on 11 Dec 2010. This letter shall single out Officer Wesley for his attention to detail and superb service to the employees of Lockheed Martin.

On 11 Dec 2010, Officer Dante Wesley performed in an exemplary manner while assigned to security Patrol #2, within the R&D Tower at the Lockheed Martin Orlando Missiles and Fire Control Facility. During Officer Wesley's patrol duties he was cognizant of the fact that a disabled employee was inside the facility conducting work while maintenance personnel has been conducting electrical work and the power was off in areas of the tower.

When the power was restored to the tower, Officer Wesley had the situational awareness to ensure that the elevators were operational after the power was restored. It was determined that the elevators were not functioning, creating a safety hazard for the wheel chair bound employee. Maintenance personnel were contacted, and with the assistance of Nu-Tech personnel the elevator service was restored within 15 minutes of Officer Wesley's proactive observation. The elevator service was restored before the disabled employee completed his work in the facility and needed to depart. The actions of Officer Wesley minimized a safety concern and demonstrated keen attention to detail and superior mindset ensuring the safety of Lockheed Martin employees, guests and contractors.

Please congratulate Officer Wesley on behalf of the Facilities Protection Security office for his superb attention to detail and concern for our employee's safety. Officer Wesley's actions are very much appreciated by the personnel of the Facilities Protection staff.



Donald J. Bras  
Security Services Manager  
Missiles and Fire Control  
Orlando FL

We consistently see guards putting their best foot forward but sometimes we forget about those individuals who just follow through with the day to day job and never miss, never call off and never complain.

## Making a Difference

I have a few Officers in Branch 408 that I would like to honor for their continued effort in the field –

**CODY YURKANIN** – HIRED 5/6/10 ATTENDING SCHOOL AND STILL PULLING 40 HOURS A WEEK – HE HAS'NT MISSED A DAY.

**JAKE PRALL** – HIRED 5/6/10 AND FOLLOWS THE SAME WORK ETHIC 40 HOURS EVERY WEEK.

Both of these guards work at Channellock, Inc. in Meadville, PA.

John Skladanowski  
Branch Manager  
408-Erie

The Most Trusted  
**Security Company**  
in the Business

## How do we know we're the best...



Wanted to thank you and your team for the outstanding service you all provided for our big event.

The professionalism of all your associates, the way they were respectful and were at the highest caliber. We had a lot of company that day and all they could talk about was how your crew was greeting customers helping them and following Wal-Mart's ten foot rule.

Once again thanks for all you all did will look forward to working with you all again

Thanks,  
Event coordinator  
Daniel Hoover



I would like to take this time to commend your excellent staff and company choice for Security Services at 2626 Cole.

**Christina Cochran with U.S. Security Associates** is one of the most professional, energetic, and respectful officers I have encountered.

I was with Stream Realty as a Property Manager in

my prior life and I completely know when company has a good thing.

She is always pleasant, very observant, attentive to the client needs and she represents a Class A Building image perfectly.



Thank you and have a wonderful day!

Lisa Stensgard  
Texas Energy Advisors  
Dallas, Texas 75204

## FMC Technologies

Ken Klein a thirteen year veteran with US Security at FMC Technologies found an employee passed out in his car due to a diabetic coma. Sgt. Klein followed the procedures dictated at this site as a first responder and began treatment of the individual. EMS was contacted by Sgt Klein along with a rescue ambulances and the employee survived the ordeal.

Erie, PA

## Our Clients tell us!

## CHANNEL LOCK

Sgt. Joseph Long working at Channellock Plant # 2 noticed smoke in the building on Friday December 20<sup>th</sup> at about 1500 hours. Sgt Long investigated and found a dust hopper on fire. Sgt. Long followed post procedures and evacuated the building. Three engines arrived to assist but Sgt. Long had already begun extinguishing the blaze himself, after a final check and clean up by the Meadville Fire Department, operations returned to normal

Meadville, PA

# How do we know we're the best...



I am pleased to let you know that US Security Associates has earned the first Job Safety Analysis of the Quarter Award.

The award is given to the best JSA in the Houston Facilities Region for the 4th quarter 2010.

Michael Howell, Brad McDearman, and Dedric Mouldin from Brookhollow developed the JSA on operating the roll-up door at BH-4 dock. Each individual will receive a letter of recognition from Joel Larkin and the JSA will be widely distributed as an example for all to follow.

Thank you to you and your team for helping to ensure that nobody gets hurt.

Best Regards,

David R. Rautenbach  
ExxonMobil, Global Real Estate & Facilities Facility Manager, Upstream Research Center

On Wednesday, December 22, 2010, Security Officer Ronald Cheavers was working at St. Andrews and he had an incident that took place at site.

A Tow Truck Company pulled up to the gate house and requested to be let into the property and they gave Ronald Cheavers a name of a person and he clearly told them that there was no one by that name residing at St. Andrews. They tried to talk him into letting them into

the property and he clearly told them that they had to leave and he had them back up the truck and leave the property. Ronald said "they looked very suspicious and looked like they were up to no good."

We thanked Ronald for a job well done and informed other security officers and other sites of the incident to be alert.

This is a perfect example of what our clients expect

from our security officers and Ronald provides excellent service to St. Andrews and we greatly appreciate him.

Thank you,

Juan E. Isales  
Branch Manager  
White Plains, NY



Officer Nguyen



Officer Baptiste



Officer Smotherman

Pictured above are officers that work at the ExxonMobil West Houston Site. These officers have won the Safety Award for September, October and November. The Safety Award is sponsored by ExxonMobil and winning is a very big accomplishment. We are competing against every contractor that works on that site.

ExxonMobil is extremely committed to safety and states that Safety is their #1 value. A JSA (Job Safety Analysis) is required by ExxonMobil before any job can begin. To have ExxonMobil recognize U.S. Security Officers for the best JSA is recognition to USA's commitment to our clients as a JSA is conducted by every contractor on every task.

## Our Clients tell us!



## How do we know we're the best...

Kay,

Hi! It's Deanie from McRoberts Security. I just wanted to share an observation that Brenda Hoot and I had while we were at Doctor's Medical Center – Modesto last week doing the training for the MyChild Patient Security System.

We were very impressed with your security officers. The waiting room for the Women's & Children's entrance was *always* (crazy would probably be a better word) busy and the officers were dealing with visitors (including children) in a kind and professional manner. They interacted with the children in a manner that the kids could relate to – which instills a level of trust in law enforcement as the kids become older. Something that is often lacking in today's society!

When we asked questions, without exception, they were efficient and professional, while maintaining a friendly attitude. Most helpful!

All that to say, we were impressed! Keep up the great job!

Best Regards,

Deanie Gustin, RN, BS  
Director, Clinical Education



Security Officer Matt McDevitt & Captain Earl Clang,

Thank you for the great job handling the 10/31/10 incident at FCCI. We are very fortunate to have you as part of the team protecting and safeguarding FCCI's property and people.

You did all of the right things! You kept people away from the vehicle, you called 911 when the person did not respond properly, you ensured management was timely updated and after the incident was over you ensured all evidence was cleaned up.

I've worked at FCCI for 25 years and certainly this incident would have been the closest we've come to a potential disaster. This person's behavior was far from normal and you never know what they could do.

Andrew and I would like to thank you both for the great job you did for us.

Kathleen Goodwin  
Director of Campus Operations

Andrew Culls  
Safety and Security Specialist

FCCI Insurance Group  
Sarasota, Florida

## Our Clients tell us!

# USA Maintains ISO 9001:2008 Registration



After exhaustive reviews of our service delivery processes, which are supported by our Quality Assurance System, by an independent auditor, we became the first uniformed security company to be certified ISO 9001:2000 at both our corporate headquarters and all of our field offices in December 2004. In December 2007 we were recertified for an additional 3 years and we are proud to announce that in December 2010 we were recertified for an additional 3 years!

## How ISO 9001:2008 Benefits Our Customers

The International Organization for Standardization (ISO) is a network of 146 national standards institutes, with one member per country, and is headquartered in Geneva, Switzerland. ISO established ISO 9000 as a family of generic management system standards that are primarily concerned with quality management. This standard refers to a company's ability to meet customer requirements and apply regulatory requirements, while achieving and improving customer satisfaction, no matter what the product or service is. ISO certification is voluntary, but it is a clear indicator of a company's desire to improve its quality, and a globally accepted standard of quality measurement.

The ISO 9001:2008 certification provides irrefutable, independent, third-party verification that the processes by which we deliver security services are of the highest quality. From security officer selection to training to responsive management, USA is now compliant with one quality management standard that is accepted throughout the global community — the same standard that has been used in the manufacturing sector for decades.

For customers of U.S. Security Associates, you are assured that our business practices, from service delivery to procedures, technology applications to account management are exactly the same throughout the entire organization.



# Experience Counts!

*Experience is important in any job, but never more important than in the security business. Not only does experience help us to perform our daily responsibilities better, it really counts when “the chips are down” and we must react to a fire, forced entry or other emergency at a client site. Our clients recognize this and love to see the same security officers, supervisors and branch office representatives on their site year-after-year.*

*Fortunately, we have a great deal of experience within the company. I am proud to say that last year alone, we recognized 1,900 Associates for five or more years of service. This strong experience base is an important reason why the U.S. Security Associates team is the “best in the business.”*

-Chuck Schneider, President and CEO,  
U.S. Security Associates, Inc.

# Anniversaries!

## 5+ Years of Service

8	Vanwright, Gregory B.
7	Glasgow, Eric W.
7	Spaulding, Wayne J.
6	Pritchard, Mary M.
6	Foran, Daniel T.
6	McKinney, Tracey
5	Winters, Fran P.
5	Corona, Luis M.
5	Lawrence, Brent

## 10+ Years of Service

22	Young, Larry
19	Kelly, James R.
18	Boatwright, S. Ann
11	Shimko, John P.
10	McDonald, Marlyn K.
10	Garcia, Melissa P.
10	Williams, Travis R.
10	Bermudez, Jesus
10	Jordan, Linda

# Announcements!

Tia Johnson-Waller has been promoted to Business Unit General Manager responsible for the branches in Washington, DC, Maryland and Virginia.

Please join me in congratulating Tia on a well-deserved promotion.

-Chuck Schneider, President and CEO

# Kudos to Al Sarnese

“All of us here in Buffalo, NY truly enjoyed working under Al’s Business Unit and wish him well!!!! We promise that moving forward here working under Joe Arwady now ... “we will make it happen” --- one of Al’s famous quotes and comment throughout the years.... “just make it happen” and we always seem to and will continue to as well!!! -- We learned a lot from Al as he will be greatly missed . Enjoy! “ Andi Chella, District Manager Branch 534 & 253

“Al was very instrumental in developing me as a manager. From the mid eighties until currently he has been consistent with advice and leadership. When he is critical it’s always constructive and in the best interest for me and the company. His retirement is well deserved and he will be missed.” Jack King, District Manager 128



U.S. Security Associates., Inc.

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Roswell, Georgia 30076  
Phone: 770.625.1500

[www.ussecurityassociates.com](http://www.ussecurityassociates.com)

*The Most Trusted Security Company in  
the Business.*

U.S. Security Associates, Inc. (USA)  
engineers high-value security solutions for over 3,400 clients  
throughout the country. As one of the nation's largest  
uniformed guard service providers, we attribute our success  
to continually investing in security program design and sup-  
port, offering above-average security officer wages, providing  
superior background screening, training and supervision, and  
the most responsive customer service in the industry.

## Tell Us!

Please send all comments, suggestions, notable events,  
recommendations, accolades etc to:

**[usapost@ussecurityassociates.com](mailto:usapost@ussecurityassociates.com)**

**WE VALUE YOUR FEEDBACK!**

### ABOUT U.S. SECURITY ASSOCIATES

*Founded in 1955, U.S. Security Associates (USA) is a premier national provider of uniformed contract security services. With leading-edge technology and responsive management teams, U.S. Security Associates was the first security services company to be certified ISO 9001:2000 at all of its offices nationwide. The company has been recognized nationally for its training programs and has also received Certification from the Department of Homeland Security under the SAFETY Act.*



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