

The U.S. Security POST



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Inside this issue:

Winner's Circle II Awards	2
Super Security Officers	3
Welcome New Clients	4
Lockheed Martin Center	4
Leadership Conference	5
ISO 9001:2000	5
Announcements	5
Security Officer Goals	6
Client Service Excellence	6

First Annual Winner's Circle Award Ceremony

On May 31, 2006, the first annual Winner's Circle Award Ceremony was held at the Evergreen Marriott Resort in Stone Mountain, Georgia. The Winner's Circle Award Ceremony is an event designed to celebrate the efforts and achievements of the individuals who have made appreciable contributions to the organization by going above and beyond the call of duty. Each recipient exemplifies what it is to be the best of the best security company in the business.

Winner's Circle recipients celebrated their achievements at the four star resort where they enjoyed golfing, playing tennis and a relaxing spa. All Winner's Circle participants were afforded access to Stone Mountain Park where they were able to participate in other fun activities.

CEO Chuck Schneider extended his warm thanks and hearty congratulations to all of the Winner's Circle award recipients.

U.S. Security Associates salutes all of its employees, officers, and managers alike, for continually striving for excellence. Keep up the great work, and we'll see you in next year's Winner's Circle!

Security Officer of the Year

Officer Major Ruth: One of Major Ruth's critical duties is to train new officers and ensure that they understand all of their on-the-job requirements. He also makes sure that these requirements are being done correctly on a daily basis by helping new associates understand their duties and responsibilities.

Officer Ruth also serves as a great role model for other officers by maintaining a professional demeanor and always dressing in the most professional manner with well shined shoes and a crisp uniform.

Because of his good judgment, Officer Ruth prevented a burglary at the Good Samaritan Medical Center, where he has worked since 2003.

In January of 2005 Ruth conducted his usual patrol through the Victor Farris Garage, and he noticed a suspicious man walking back and forth from his vehicle to the building. Ruth called for backup and approached the suspect to ask if he needed any assistance. The suspect struck Officer Ruth, but Ruth defended himself by hitting the man with his radio. The suspect fled, but Ruth succeeded in stopping a major theft.

Ruth is the father of a son and daughter, and the proud grandfather of 18-month-old Mia Samone and 11-year-old Darryl. He has been married to his wife Jeannette for a 28 years.

You can probably imagine that Major Ruth has a busy home life, but he still sticks by his motto of "no matter what is going on at home or at work, you still have to do the best job you can, with a smile on your face and make the patients, visitors, and employees feel like they are the most important thing happening at that moment."

Security Officer of the Year

Officer Debra Troyer: Deborah Troyer is an exquisite example of what it means to be the best. In her

daily duties at client site Lockheed Martin in Troy, Alabama, Ms. Troyer receives "superior" ratings during internal security audits.

One of her main responsibilities is to



Security Officer of the Year Debra Troyer with Mr. Schneider.

act as coordinator for "all cleared" visitors to Lockheed Martin. Some of her critical duties as coordinator are to ensure that all visitors are cleared and security briefed.

Debra performs her duties flawlessly, and she has a "zero mistakes" record to prove it. On top of that, she pairs her flawless record with a spotless attendance record.

On a daily basis Debra executes her duties with a positive attitude and excellent communication skills. She always displays the professional manner that is the hallmark of a true security professional.

Debra is a mother of four sons, ages ranging from 14 to 30, and she has been married to her husband, Rick Troyer, for 31 years.



CEO Chuck Schneider presents Security Officer Major Ruth with the Security Officer of the Year award.

Congratulations to all Winner's Circle Award Recipients!

Outstanding Sales:

National Account Sales — Alton Harvey
Regional Sales Manager — Neal Mulchrone
Business Unit — Mike Lenhart
Small Branch — John Bailey
District Manager — John MacLeod
Consultant — Brett Butler

Business Units and Branches:

Business Unit of the Year — Hank Hiday
Mid-Size Branch — Martin Harm
Large Branch — Tony Lancieri
Large Branch of the Year — Dan Fernandez
Mid-Size Branch of the Year — Kelly Strickland
Small Branch of the Year — Dina Malkasian

Individuals of the Year:

Supervisors — Josh Corley, Ted Plenderleith
Security Officers — Major Ruth, Debra Troyer
Outstanding Senior Staff — Cindy McQuaid
Outstanding Staff — Boris Yagudayev
Extraordinary Contribution — Jon Dimalanta
Extraordinary Contribution-IT Systems — Jim Boylan, Bill Kingree, Wes Adams, & Shawn Cheshire

Winner's Circle I Photos



The Winner's Circle will continue to be an important event as the company storms into the future as the best security company in the business.

We are glad to announce that the *second annual* Winner's Circle will tentatively be held in the luxurious J.W. Marriott in Buckhead.

Award categories for the Winner's Circle II, 2006 Performance Awards are below:



Winner's Circle II 2006 PERFORMANCE AWARDS

Business Unit of the Year

- In-territory sales*
- Overall Performance

Large Branch of the Year

- In-territory sales*
- Overall Performance

Middle Size Branch of the Year

- In-territory sales*
- Overall Performance

Small Branch of the Year

- In-territory sales*
- Overall Performance

Individual Sales Performance

- National Account Sales
- Regional Sales Manager
- Sales Consultant (Top 2 over expectations)

Staff Contributor of the Year

Supervisor of the Year

Security Officer of the Year

Extraordinary Contribution

*Manager and Sales Consultant, if Sales Position is filled

Super Security Officers!



SO Nancy Shroud & District Manager Geldon Harper



Hurricanes Katrina and Wilma ERT Members

Left to right – SO Frank Aguirre, Lt. Rodney Wimberley, Sgt. Donna Moler, SO Gwanette King, Sgt. Meredith Batchelor, SO Noah Faison, Capt. Lamont Conley, Sgt. John Shurer, SO Steven Dail, and SO Clenon Cooke.



Operation Katrina Team

Kneeling from L-R: Thomas Guthrie, Larry Ziller, Tom Shelley, Jarrett Needham, and William Byrd.

Standing from L-R: Juan Gonzales (Branch Manager #802), Johnny Terry, Harry Johnson, Billy Clines, Robert Carter, Santos Villalobos, and David Gayhardt (Katrina's Operations Supervisor).

Security Officers not included in photograph: Benton Campbell, Ricci High, Roy Carter, Randy Gibson, Carmen Banda, Jerold Stewart, Russell Leatherman, Bradley Clopton, Terry Fontaine, Matthew Pinson, Richard Herring, David Migliaccio, David Upton, Rafael Tarango, and Theron Scott.

Security Officer Nancy Shroud – Security Officer Nancy Shroud of the Kinston, North Carolina Branch has exemplified excellence in keeping in compliance with all North Carolina State regulations. In fact, Nancy was cited for an excellent job done during a recent open meeting of the Private Protective Services Board (PPSB). Helen Parker, the PPSB investigator who audited the Kinston branch, remarked that in all of her years as an investigator she had never audited a branch that was one hundred percent in compliance. In concurrence with Mrs. Parker, several PPSB members remarked that they had never heard of such an occurrence. Our gratitude goes out to Nancy, as she is a credit to herself, the company, and the Kinston Branch.

Fire Case Report/ Subaru of Indiana, Automotive

– On January 25, 2006, an announcement came over the radio at the Subaru plant in Indiana that there was a fire. In response to the call, Fire Protection Officer Tom White, Security Officer Jessica Shell, and Security Officer Bert Cunningham left their security base. Cunningham then returned to the main gate to relieve Bobby Hipps, who proceeded to the scene. FPO White and Officer Shell proceeded to the scene in the In Plant Fire Truck. Meanwhile, Account Coordinator Barb Kuizinas informed all necessary personnel of the incident. Account Manager Janette Kaufman and Team Lead Nancy MacDowell returned to base where MacDowell assisted Cunningham. Security Officer Clara White and Security Officer Nate Arts began evacuation and accountability procedures. Kuizinas then evacuated and moved all administration personnel to the Training and Reception Center. FPO White suited up as part of a back up entry team and checked the roof for exhaust. Hipps started the ventilation fan to ventilate the building, and then

Hipps, Shell, and Kauzinas transported fresh oxygen tanks to the scene and replaced ERT personnel canisters when needed. Thanks to all of the participants for their swift actions and their cohesiveness as team. As a result of the team working swiftly together, no one was injured. All participants received a Letter of Commendation, a magnet, and a \$25 gift certificate.

Team Leader Dustin Grant and Security Officer Dustin Jones

– On October 28, 2005, an associate of the Subaru of Indiana Automotive Plant walked into the security base and complained to Officer Jones about having severe heartburn, tingling/weak arms, and profuse sweating. Officer Jones found the associates condition to be severe enough that he called Team Leader Dustin Grant to return to base so that he could make an assessment and recommendation about the associates medical treatment and the means of transportation. Upon arriving to base, Team Leader Grant made the recommendation that the associate be transported to St. Elizabeth Hospital via ambulance. Due to their proper responsiveness, the associate reached the hospital and underwent surgery. The associate has since recovered. Due to their outstanding performance with the company, the Security Command Staff has decided to award both Officer Jones and Team Leader Grant as Officers of the Month for October 2005.

Hurricane Katrina and Hurricane Wilma ERT Members

– On Friday, February 3, 2006 a luncheon was held at the Kinston Branch for the ten members of the Emergency

Response Team for Hurricane Katrina and Hurricane Wilma. After the luncheon S/O Frank Aguirre, Lt. Rodney Wimberley, Sgt. Donna Moler, S/O Gwanette King, Sgt. Meredith Batchelor, S/O Noah Faison, Capt. Lamont Conley, Sgt. John Shurer, S/O Steven Dail, and S/O Clenon Cooke were all thanked for volunteering and were given Certificates of Commendation as well as Client Service Excellence Pins.

Site Supervisor Paul Aspiras, Security Officer Jodie Loyd, & Security Officer Andre Kavalets

– On Thursday, June 15, 2006, Security Officers Aspiras, Loyd, and Kavalets of Branch 205 San Mateo, informed Deputy Sheriff Brian McKague that they had witnessed two suspects removing tire pressure caps from a vehicle parked at the Courthouse. The suspects had parked their truck next to the victim's vehicle. SO Aspiras and Deputy Sheriff McKague confronted the two suspects as they attempted to leave the Courthouse, and SO Loyd contacted another Deputy for assistance. The suspects admitted to taking the caps and returned them. Deputy Sheriff McKague would like to thank these officers for their help in this incident and says they are a pleasure to work with. He said, "They are professional and courteous with the public. Each in my opinion is a great representation of [U.S. Security Associates]."

USA Officers receive gratitude from U.S. Secret Service

– Special Agent in Charge David J. O'Connor of the U.S. Secret Service sent a letter to Account Manager Tony Cardola to express his gratitude for the cooperation, assistance, and hospitality provided to the U.S. Secret Service during the visit of Senator Hillary Clinton to the Newark Club in March 2006. O'Connor said, "The cooperation and assistance provided by [Cardola] and [his] staff certainly made our protective mission easier to accomplish."

U.S. Security Associates would like to thank all of these officers for a job well done!



Subaru Fire Team

From Left: SO Clara White, SO Nate Arts, TL Nancy MacDowell



From Left: SO Jessica Shell, FPO Tom White, SO Bobby Hipps.



From Left: AM Janette Kauffman, Shelley Cain, SO Bert Cunningham, AC Barb Kuizinas

Welcome New Clients

U.S. Security Associates welcomes the following new clients:

Morris View Nursing Home
 Outdoor Resorts St Lucie
 Osborn Transportation
 TGPITT
 The Bell Group
 Lakeshore Club
 Pine Run
 Murano Grande
 Xtreme Mac
 Tuc Management

Hill Country Resort
 Carlyle Recs
 WR Grace & Co Inc.
 Pennsylvania Turnpike Com.
 DCAS
 Jabil Global Services
 Newman & Co
 Kenco Logistics Inc
 McKesson Corporation
 Beach Hill Development
 PWHS Birthing Center
 Office Max
 IDH Realty Partners LLC

Total Distribution
 Case Development
 L'Ambiance Beach Condos
 Williams Brothers Comp
 Quiksilver
 Winrock Villas Condo
 Manor Park
 State of Missouri
 Pineridge @ Haverhill
 Tucker Development



Lockheed Martin Commends U.S. Security Associates' Officers

In March 2006, the Lockheed Martin Center for Innovation located in Suffolk, VA held an award ceremony for individual U.S. Security Officers as well as the entire USA staff. Lockheed management commended the staff for conducting their on-site duties and assignments with the utmost professionalism. Rodney Bercaw, Cornelious Reynolds, Walt Desenberg, and Patricia Washington are the U.S. Security Officers who were recognized for their excellent visual coverage and for escorting employees.

locations. With Net-Centric modeling, simulation and analysis capabilities, the Center for Innovation plays a vital role in helping define, test and assess the architectures that will be the critical underpinnings of emerging net-centric systems.

The 50,000-square-foot high-end laboratory, located in Virginia's Hampton Roads region, is part of Lockheed Martin's investment in research and development facilities, programs, and infrastructure. The Center for Innovation serves as a gateway to this broad capability across the Corporation. The Center for Innovation houses highly trained specialists in operations analysis, modeling and simulation, and visualization, and is staffed by operational domain experts.

The Center for Innovation is currently focused on advanced "initiatives," which bring together pertinent Lockheed Martin resources from across the company's business areas to develop a "blended" capability to solve joint warfighting needs with horizontally integrated systems. Current initiatives are focused on Net-Centric Operations; Joint Force Projection; Homeland Defense and Security; and Logistics and Materiel Readiness."



The account is usually 148 hours per week, but at times it will double depending on events occurring at the Center. Our USA officers work very closely with Lockheed's in-house officers, and all USA personnel are required to have a Department of Defense Top Secret clearance in order to be posted on the account because it is such a vital part of Lockheed's functions. The following article about the Center is from Lockheed Martin's website, www.lockheedmartin.com.

"Lockheed Martin's Center for Innovation is a powerful net-centric experimentation and analysis laboratory. Backed by an expansive network of [their] best labs and brightest minds, the Center for Innovation serves as a focal point for resourceful thinking and revolutionary technology.

Lockheed Martin's Center for Innovation is a world-class laboratory for collaborative experimentation and analysis involving Lockheed Martin, its customers, and industry partners. The Center for Innovation has core resources to test ideas and analyze warfighting concepts, and it is where Lockheed Martin will collaborate with customers to develop integrated Net-Centric solutions for defense and the changing national security environment.

The Center for Innovation is the site for prototype and evaluation efforts for horizontally-integrated, Net-Centric operations systems. It is a key entry point to a growing network - known as the Global Vision Network™ - of Lockheed Martin engineering and laboratory



U.S. Security Associates is proud to be a partner with Lockheed Martin and is excited and pleased to have personnel assigned to this one of a kind facility.



Bottom right picture, from left to right: Geldon Harper (USA District Manager), Ollie Thomas (Lockheed Martin Lead Security Supervisor), Tammie Pate (Lockheed Martin Security Manager), Patricia Washington (USA Security Officer), George Bozeman (USA Operations Manager), and Buck Marr (Lockheed Martin Vice President, Center for Innovation)

Leadership Conference—Southeast Business Unit

Hank Hiday's Southeast Business Unit's Loss Prevention Division held its Second Annual Leadership Conference in Orlando, Florida on May 15, 16, and 17th. The Senior Loss Prevention Management Team met on Monday and then met with the Coordinators, instructors, and administrative staff on Tuesday and Wednesday at the Imperial Swan Hotel and Suites Resort.

Senior Instructor-Coordinator Jack Wylie of the Miami-Dade Area was presented with a portable battery powered storm television, as was coordinator Kevin Commons of the Fort Lauderdale-Broward County Area. The Orlando-East Coast Coordinator Joe Silvers and John McGee, an instructor and member of the administrative staff, were presented with Loss Prevention windbreakers. Each attendee received a Certificate of Appreciation as well as a copy of the book *How to Become a Great Boss*.

Two newly promoted Coordinators, Mary Marcello of the Orlando-East Coast Area and Curtis Hendrix of West Palm Area, were in

attendance along with Coordinators assigned to Areas throughout the states of Florida and Georgia. Joe Silver, who retired at the end of May, was recognized for his outstanding achievements during his tenure as Coordinator. Katy Knight, Administrative-Compliance Manager was acknowledged for her exceptional role in the Loss Prevention Program.



Dining at the Mystery Theater the following gathered from a semi-group picture.

Pictured from left to right: **Front row:** Mary Marcello, Joe Silvers, Mary Ann Knight, Curtis Hendrix. **Back row:** John McGee, Judy Baxter, Antoine Williams, Brian Link, Cris Owens.

On Tuesday evening the Leadership Team dined at the Sleuth Mystery Dinner Show and promptly solved the Lord Mansfield's Foxhunt Banquet Production.

The two-day Leadership Conference included presentations by Joe Silvers on Recruiting and Jack Wylie on Interviewing. Topics covered by Regional Manager Kirk Gatchell and District Manager Fitz Hodges during the General Sessions, included Enterprise LP Manager, Responsive Management, Human Resources Policies and Procedures, report writing, time management, and Leadership Traits.

Others in attendance were: Judy Baxter, Coordinator of Gainesville-Ocala Area; Brian Link, Coordinator Tampa Bay-Lakeland-Northern West Coast Area; Cris Owens, Coordinator Naples-Fort Meyers-Sarasota-Southern West Coast Area; Gail Eanes, Coordinator Jacksonville/St. Augustine Area; Antoine Williams, Coordinator Atlanta Area; Mary Ann Knight, Data Entry Clerk; and Bob Lee.

ISO 9001:2000 Certified-Quality Assurance System

U.S. Security Associates (USA) understands that the national scope of its business requires very specific practices so that its standards of performance and integrity are never compromised at any level.

Although complex in scope, the outcome of our Quality Assurance System (QAS) is reassuringly simple: A fail-safe, wholly integrated process that operates continuously. As a result of these efforts, U.S. Security Associates has been certified ISO 9001:2000 nationwide. We are the first uniformed security company to have ever achieved full compliance with the stringent quality management process guidelines of the International

Organization for Standardization.

The International Organization for Standardization (ISO) is a network of 146 national standards institutes, with one member per country, and is headquartered in Geneva, Switzerland.

ISO established ISO 9000 as a family of generic management system standards that are primarily concerned with quality management. This standard refers to a company's ability to meet customer requirements and apply regulatory requirements, while achieving and improving customer satisfaction, no matter what the product or service is. ISO

certification is voluntary, but is a clear indicator of a company's desire to improve its quality, and a globally accepted standard of quality measurement.

For customers of U.S. Security Associates, there is now independent, third-party verification that the processes by which we deliver security services are of the highest quality. From security officer selection to training to responsive management, USA is now compliant with one quality management standard that is accepted throughout the global community — the same standard that has been used in the manufacturing industry sector for decades.

Announcements

Welcome new U.S. Security Associates employees:

- **Stephanie Ackley**, Director of Organizational Development
- **Jack Babitskas**, Inside Sales
- **John M. Bailey**, District Manager for 140 - Miami.
- **Richard Ballard**, Branch Manager for 188 - Atlanta.
- **Rex Beck**, Branch Manager for 305 - Tampa.
- **Leo Brown**, North Carolina Training Specialist
- **William Carney**, VP of Field Sales
- **Ellen Chacha**, Payroll Coordinator
- **Teresa Chalmers**, Payroll Operations Supervisor
- **Doug Ensley**, Tax Manager
- **John Foy**, Inside Sales
- **Michael Geisler**, VP of Finance
- **Abedba Hailemariam**, Console Operator
- **Tony Harrington**, Inside Sales
- **Shannah Hutto**, Staff Accountant
- **Edith Jordan**, Billing Coordinator
- **Arturo Juarez**, Branch Manager for

806 - El Paso.

- **Teresa Karega**, Division Controller
- **Adrienne Law**, Payroll Coordinator
- **Brian Lumby**, Branch Manager for 310 - Dallas.
- **Chris Maldonado**, Branch Manager for 149 - Orange County.
- **Laurie McClennan**, Accounts Payable
- **Loris McLeish-Irby**, Console Operator
- **Johnny Nix**, Branch Manager for 150 - Inland Empire.
- **Felicia Nixon**, Cash Posting Clerk

- **Kymerlei Parham**, Tax Clerk
- **Alex Poarch**, Branch Manager for 406 - Bridgeville.
- **Dan Roose**, Branch Manager for 505 - Lawrenceville.
- **Leslie Thibodeaux**, Director of Payroll & Billing
- **Roy Wilson**, Branch Manager for 127 - Atlanta.

Please send your announcements for consideration to:
sackley@ussecuritassociates.com.

Security Officer Goals and Objectives

We are crime prevention officers entrusted with protecting our client's people and property. **We are:**

Professional!

We understand and perform all of the tasks described in our post orders and assigned by supervisors

Alert!

We are alert for any suspicious article, person, or activity that might cause harm

Sharp!

We understand that our professional appearance and conduct is in itself an important deterrent to criminal activity. We wear our uniform proudly and avoid any conduct that would diminish our professional image.

We are proud to be part of:

The **BEST** uniformed security company in the business!

Top Performances

Client Service Excellence

Client Service Excellence is awarded to branches that achieve an exceptional client retention level while maintaining a high level of profitability. First quarter 2006 winners are:

**National Leader: Retention 95% or higher
Gainesville, GA**

Excellent performers:

Columbus, OH⁷

Pinellas, FL⁸

Raleigh, NC¹¹

Springfield, MO¹²

Lakeland, FL¹⁰

San Antonio, TX⁵

Amarillo, TX²



The Top Gun designation is awarded to the best performing branches in large, medium and small office categories for net growth (total sales less terminations). First quarter 2006 winners are:

Large Offices

Lakeland

Medium Offices

Birmingham

San Antonio

Small Offices

Gainesville

Corporate Client Service Excellence

Corporate Client Service Excellence

Corporate Client Service Excellence is awarded to Corporate employees who have shown outstanding responsiveness to the field.



Fourth quarter 2005 winners are:

First Place Winners

Mary Pritchard

Ila Ravikumar

Honorable Mention

Sarah Chambers

Kelly Murphy

First quarter 2006 winners are:

First Place Winners

Jeanelle Rodriguez

Sarah Chambers

Honorable Mention

Paul King

Pat Owens