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NEAR CRISIS AT RHODE ISLAND HOSPITAL

"The USA Security Team at Rhode Island Hospital was recognized for Meritorious Service when they managed a near-crisis in the hospital Emergency Department on last Christmas Eve, following a melee at a local night club. Lieutenant Jeff Paquette, pictured back row and center, was individually recognized when the Providence Chief of Police placed his police officers under Lieutenant Paquette's direct command."

Melson responded to the scene.

Still coherent, Linda looked up to see "a big friendly face". She

mentioned that Charles' presence had made the event much less frightening than it could have been.

According to Linda, Charles has always been hospitable. Linda remarked, "Charles has always been of great assistance to me and many of the building's tenants, guests and passersbyI was then, as are we all here in the Tower, in very good hands."

She stated, "...he is, without exception; kind, courteous, and professional."

Kudos are in order for Site Supervisor Charles Melson for his hospitality, responsiveness and professionalism.



The USA Security Team at Rhode Island Hospital

Woman collapses at Kettering Tower

August 24, 2007 was a trying day for Linda Johnson, a tenant of Kettering Tower, Dayton, OH. The day was hot; Linda felt faint and dehydrated. She sat down outside of Kettering Tower in hopes of feeling better.

... I was then, as are we all here in the Tower, in very good hands."

Linda realized she was not feeling any better and decided to go inside. With the assistance of a friend she attempted to walk inside but she collapsed just outside the front door.



Above: Charles Melson

Her friend yelled for someone to call for help. Site Supervisor Charles

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Above: (from left to right) Greg Reynolds-Verizon Rep., Sushma Buhutani and Glenn Vidal USSA Regional Manager

Sushma
Buhutani
Recognized
as
Supervisor
of the
Month
for Verizon
Wireless

Tim Foster and Rick Massimei Recognized at ASIS Conference

It was a proud day for U.S. Security Associates on September 25 when two of our associates were recognized with the two awards presented by the guard industry association (NASCO) at the recent ASIS show in Las Vegas, Nevada.

Tim Foster was presented with the W.H. Brownyard Award for Meritorious Service. This recognition is awarded to security officers who have displayed the best

attributes of a security professional through an act of bravery or heroism. The officer receives a \$2,500 check and a plaque, and a \$5,000 donation is made in their name to the ASIS Foundation.

Tim was also recognized for his "Extraordinary Contribution" at Winner's Circle II.

Rick Massimei was recognized with NASCO's Colonel Minot B. Dodson Award. This award was presented

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SMITHFIELD PACKING K-2 ONE YEAR ANNIVERSARY Employee Appreciation Day



September 13, 2007 - Terry O'Rourke, plant manager, expressed outstanding comments concerning the security staff in front for Smithfield Executive Management.

U.S. Security Associates and Smithfield Packing Share 25 Years of Partnership.

Above: Smithfield Packing-U.S. Security Associates Security Staff in action.
Note: Security Staff Members were given shirts to wear for the day and security vests were removed for pictures only.



Fernando Valiente Receives Meritorious Service Award



Tom Gregory (left), Security Manager for Miriam Hospital and Rob Johnson (right), USA Account Manager present Fernando Valiente with a Meritorious Service Award.



From left to right: Greg Church (Branch Manager), Chuck Shneider (USA CEO), Sandra Chang (VP of Finance), Tom Gregory, Roy Adams (District Manager) all attended the presentation of the award.

Continued from page 2 in appreciation and recognition of his commitment and service to the private security industry, work ethic, and pursuit of raising standards for contract security officers and services. Rick has been involved in private security for more than 30 years and made major contributions to ASIS and NASCO.

This award recognized his tireless efforts on behalf of the contract security community.

Past recipients of the Dodson award include Tom Wathen, Richard Barry, Steve Stein, and Alan Hawley.



acquired by U.S. Security Associates in 1994, until 1997 when he decided to retire from active management. Rick has served as USA's representative to the industry association since that time.

Both of these men are a great credit to our organization and we are proud to be their "Associates." It was a pleasure for those of us representing U.S. Security Associates at the presentation, among

approximately 80 senior managers from all our major competitors, to see our people recognized for both of the awards presented.

Rick was the founder of Metro Security which was acquired by Advance Security, where he became President. He was President of Advance Security,

Our sincere congratulations to both Tim and Rick!

- Chuck Schneider

“Think LP”



U.S. Security Associates began providing loss prevention services to Publix Super Markets in 1997. Our service involves the placement of Loss Prevention Associates dressed in street clothes in retail stores with the principle objective of detecting and apprehending shoplifters. Back then, the volume of business was very small. But Publix quickly realized the service was making a significant contribution to profits by reducing losses. Over the next few years our business with Publix grew rapidly and today involves the work of more than 200 Loss Prevention Associates making in excess of 10,000 shoplifter apprehensions a year. Our good reputation at Publix contributed to growth in other markets, primarily Texas, with clients like Randall's (a Safeway division) and HEB grocery stores.

In 2005, CEO Chuck Schneider decided to make a considerable effort to grow this part of our company

because of the tremendous growth opportunity it holds. Through the efforts of Terry Faircloth, John Lee and many associates at the branches, we have obtained several other loss prevention clients. The largest of which include Safeway, ROSS and Walgreens.

Safeway operates about 1900 supermarkets in North America under a variety of banners. Our business with Safeway began in Texas and now also includes significant operations in Phoenix, Arizona, Northern California and Chicago, Illinois.

Ross Stores operates about 850 off-price stores in 27 states. Ross is currently our largest non-grocery loss prevention client and we provide the service in many markets throughout

Florida, Pennsylvania, Texas, Arizona, Nevada, California and Oregon. Earlier this year, U.S. Security became the single source service provider to Ross for all its outsourced loss prevention and security. This dramatically expanded our relationship with Ross and increased the number of markets in which we operate.

Work with Walgreens began slowly with a small test of our service in Houston, Texas. With the success of that first test, our relationship expanded to include operations in South Florida, Phoenix, Arizona and Las Vegas, Nevada. Walgreens operates over 5000 drug stores and presents one of the more attractive opportunities for our continued growth in both loss prevention and security services.

Keep an eye on the Loss Prevention Division as it continues to grow its client base and always remember to....Think LP!

-John Lee



The Top Gun designation is awarded to the best performing branches in large, medium and small offices categories for net growth (total sales less terminations).

Large Offices

None for this quarter

Medium Offices

Gainesville

Kinston

Small Offices

Woodbury

Oregon/Washington



Client Service Excellence

Corporate

Corporate Client Service Excellence is awarded to corporate employees who show outstanding responsiveness to the field.

Highest Rated Individual (Large Group)

Deanna Van Spyk

Highest Rated Individual (Small Group)

Felicia Nixon

Honorable Mention (Large Group)

Denise Cash

Honorable Mention (Small Group)

Ginny Cummings

Most Improved

Shannah Hutto

Field

Field Client Service Excellence is awarded to branches that achieve an exceptional client retention level while maintaining a high level of profitability.

National Leader: Retention of 95% or higher

Woodbury, NJ²

Excellent Performers:

San Mateo Union, CA

Gainesville, GA¹⁸

Lakeland, FL¹²

Atlantic City, NJ

Tulsa, OK⁵

Asheville, NC

Buffalo, NY

Oregon/Washington

Pinellas, FL

*Superscript numbers indicate the number of awards the branch has earned.

Announcements

New Milestone

In the week ending September 13, we exceeded the 800,000 hours per week milestone!

Congratulations to you and your people for all the good work that went into building the business to this level. Perhaps even more important for the longer term, is the momentum we have as we broke through this barrier. During this same week, the 37th week of 2007, our sales production exceeded 2006 sales production for the full 52 week year.

This growth has not come without many new programs, new people, and hard work by "old pros"; and we have a great deal for which we should be proud. Let's capitalize on what we have learned to build a record that is truly outstanding! -- Chuck Schneider



U.S. Security Associates Selected as One of the Training Top 125 Companies Again for 2008

For a complete list of winners, including several of our clients such as The Home Depot and Lockheed Martin, see: trainingmag.com

Any announcements, Anything U.S. A. Newsworthy? Please email Tim Reed: treed@ussecurityassociates.com